



## **Drilling Cheat Sheet**

The goal of the Empathy Step is to gather information from the child about his/her concern or perspective on the unsolved problem you're discussing (preferably proactively). For many adults, this is the most difficult part of Plan B, as they often find that they are at a loss for words and unsure of what to ask next. So here's a brief summary of different strategies for "drilling" for information:

### **Reflective listening and clarifying statements**

Reflective listening basically involves repeating what a child has said and then encouraging him/her to provide additional information by saying one of the following:

- "How so?"
- "I don't quite understand"
- "I'm confused"
- "Can you say more about that?"
- "What do you mean?"

Reflective listening is your "default" drilling strategy...if you aren't sure of which strategy to use or what to say next, use this strategy

### **Asking about the who, what, where/when of the unsolved problem**

Examples:

- "Who was making fun of your clothes?"
- "What's getting the way of completing the science project?"
- "Where is Eddie bossing you around?"

### **Asking about why the problem occurs under some conditions and not others**

Example: "You seem to be doing really well with Taylor in your work group in math...but not so well in your work group in social studies...what's getting in the way in social studies?"

### **Asking the child what s/he's *thinking* in the midst of the unsolved problem**

Notice, this is different than asking the child what s/he is *feeling*, which doesn't usually provide much information about the child's concern or perspective on an unsolved problem.

Example: "What were you thinking when Mrs. Thompson told the class to get to work on the science quiz?"

### **Breaking the problem down into its component parts**

Example: "So writing the answers to the questions on the science quiz is hard for you...but you're not sure why. Let's think about the different parts of answering questions on the science quiz. First, you have to understand what the question is asking. Is that part hard for you? Next, you need to think of the answer to the question. Is that part hard? Next, you have to remember the answer long enough to write it down. Are you having trouble with that part? Then you have to actually do the writing. Any trouble with that part?"

### **Discrepant Observation**

This involves making an observation that differs from what the child is describing about a particular situation, and it's the riskiest (in terms of causing the child to stop talking) of all the drilling strategies.

Example: *"I know you're saying that you haven't been having any difficulty with Chad on the playground lately, but I recall a few times last week when you guys were having a big disagreement about the rules in the box-ball game. What do you think was going on with that?"*

### **Tabling (and asking for more concerns)**

This is where you're "shelving" some concerns the child has already discussed so as to permit consideration of other concerns.

Example: *"So if Timmy wasn't sitting too close to you, and Robbie wasn't making noises, and the floor wasn't dirty, and the buttons in your pants weren't bothering you...is there anything else that would make it difficult for you to participate in Morning Meeting?"*

### **Summarizing (and asking for more concerns)**

This is where you're summarizing concerns you've already heard about and then asking if there are any other concerns that haven't yet been discussed. This is the recommended strategy to use before moving on to the Define the Problem step.

Example: *"Let me make sure I understand all of this correctly. It's hard for you to do your social studies worksheet for homework because writing down the answers is still hard for you...and because sometimes you don't understand the question...and because Mrs. Langley didn't hasn't yet covered the material on the worksheet. Is there anything else that's hard for you about completing the social studies worksheet for homework?"*

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